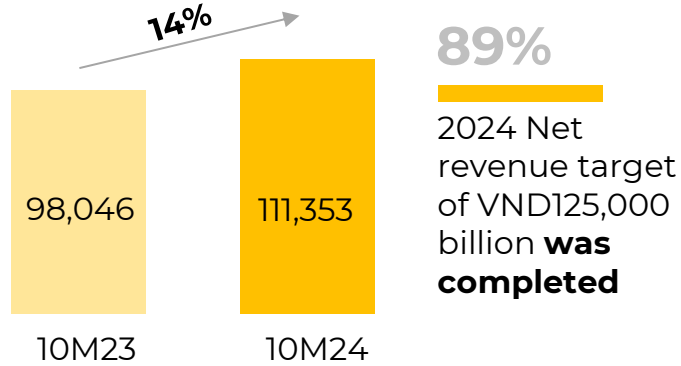
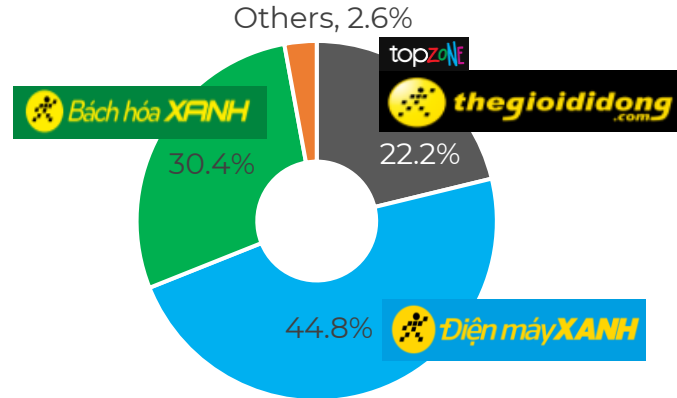




## Net revenue (VND billion)



## Revenue breakdown



## Other information



### THE GIOI DI DONG

1,022 stores, including Topzone



### DIEN MAY XANH

2,030 stores, including DMS



### BACH HOA XANH

1,735 stores



### AN KHANG

326 stores



### AVA KIDS

62 stores



### ERABLUE (JV in Indonesia)

80 stores

## • TGDD and DMX:

- ❑ The accumulated revenue in 10M2024 reached VND74.6 trillion, up 6% YoY.
- ❑ In October alone, the two chains recorded a total revenue of VND7.9 trillion:
  - ✓ The revenue improved slightly compared to the same period last year and September 2024.
  - ✓ As air conditioners and laptops have passed their peak sales season, the main growth driver came from iPhone products, with a nearly 50% increase compared to September.
- ❑ Online revenue in 10M24 was VND7.8 trillion, accounting for 10% of the two chains' total sales.



- **BHX:**

- ❑ In the 10 months of 2024, BHX's accumulated sales reached VND33.9 trillion, surged 34% YoY. All product categories recorded double-digit growth.
- ❑ In September alone, BHX's revenue was more than VND3.6 trillion. The average monthly revenue per store is maintained about VND2.1 billion.

**DISCLAIMERS:**

- *The information in this report has been collected from various sources and has not been audited, with no guarantee of completeness or absolute accuracy.*
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