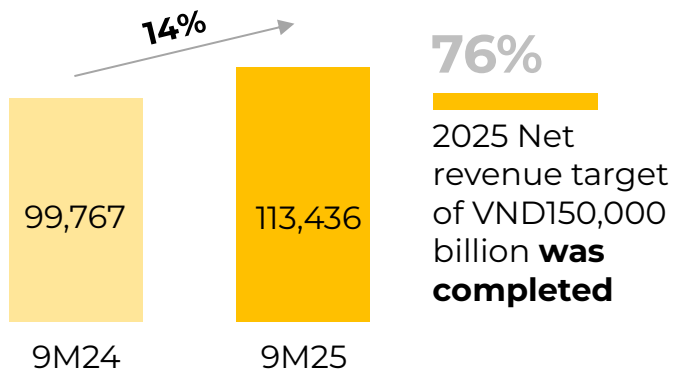


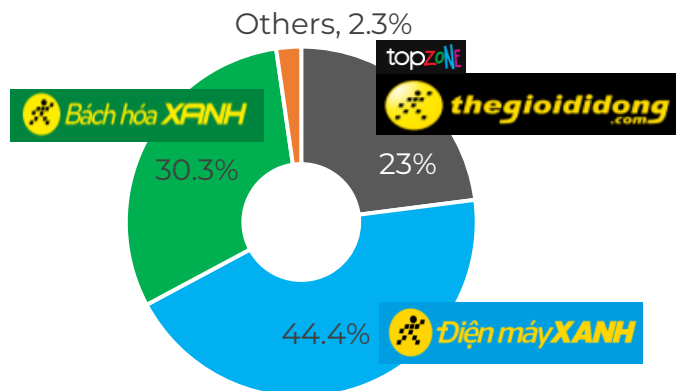


MOBILE WORLD INVESTMENT CORPORATION – YTD SEPTEMBER 2025 REPORT

Net revenue (VND billion)



Revenue breakdown



Other information



THE GIOI DI DONG

1,013 stores, including Topzone



DIEN MAY XANH

2,018 stores, including DMS



BACH HOA XANH

2,290 stores



AN KHANG

347 stores



AVA KIDS

67 stores



ERABLU (JV in Indonesia)

144 stores

TGDD and DMX:

- ❑ In 9M2025, the two chains delivered positive results, driven by a “quality-driven” growth strategy focused on exceptional, end-to-end services and comprehensive financial solutions. The Company made several important achievements:
 - ✓ Total revenue reached VND 76.5 trillion, up nearly 15% YoY, despite a slow market recovery and about 130 fewer stores on average compared to the same period last year. This performance was primarily supported by same-store sales growth of over 15%.
 - ✓ Cumulative revenue increased by VND 9.2 trillion after nine months, more than double the full-year target of VND 4 trillion.
 - ✓ In September 2025 alone, the chains recorded over VND 9.4 trillion in revenue, marking the seventh consecutive month of growth and a 21% YoY increase. The growth momentum was driven by iPhone and laptop categories, both posting double-digit MoM growth.
- ❑ Online sales reached nearly VND 4.3 trillion in 9M2025, contributing 5.6% of total revenue.



BHX:

- ❑ In 9M2025, Bach Hoa Xanh recorded VND 34.4 trillion in revenue, up almost 14% YoY, with growth contributed by both fresh food and FMCG categories. In September alone, the chain achieved revenue of VND 3.9 trillion.
- ❑ Thanks to continued efforts to optimize costs, control shrinkage, and sustain sales growth, BHX's business performance in 3Q2025 further improved compared to 2Q2025.
- ❑ The chain added 520 new stores in the first nine months, more than 50% of which are located in the Central region. Collectively, these new stores delivered positive store-level profit after fully accounting for direct operating and logistics costs. In 4Q2025, BHX will continue selective expansion in both new provinces and regions where the chain already has a presence.

Other chains:

- ❑ An Khang reported average monthly revenue per store of VND 540 million in September 2025, maintaining growth for the third consecutive month and improving YoY. The chain will continue improving store-level efficiency to drive future profitability for the Group.
- ❑ AvaKids achieved double-digit revenue growth in 9M2025 YoY, with average monthly revenue per store reaching VND 1.8 billion. Total revenue in 3Q2025 increased 10% QoQ and more than 30% YoY. The chain has achieved company-level profitability and continues to improve financial performance.
- ❑ EraBlue posted more than 70% YoY revenue growth in 9M2025. The chain currently operates 144 stores and is on track to reach 150 stores by year-end. EraBlue has reached company-level profitability and continues to improve its financial performance, showing increasingly solid operational efficiency.

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