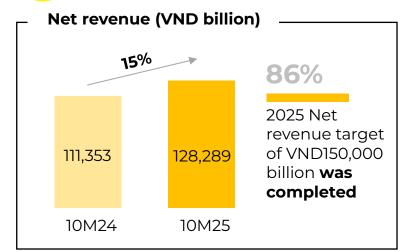
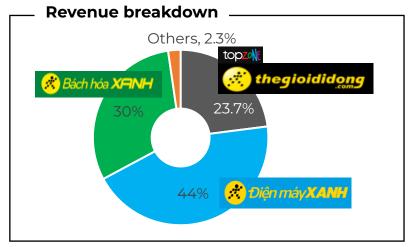


# **MOBILE WORLD INVESTMENT CORPORATION – YTD OCTOBER 2025 REPORT**





#### **TGDD and DMX:**

- ☐ In 10M2025, the two chains continued to deliver outstanding performance.
  - ✓ Cumulative revenue reached VND 87 trillion in 10M2025, up nearly 17% YoY and significantly outperforming the market. With no new store openings during the period, growth was supported by higher same-store sales, which increased by over 19%, reflecting solid operational efficiency and service quality at each point of sale.
  - ✓ In October 2025, the two chains generated more than VND 10.5 trillion in revenue, marking the eighth consecutive month of growth and a 33% YoY increase. This was also the highest monthly revenue of the year, surpassing even the Tet season. Growth was mainly driven by the iPhone category, which delivered double-digit growth thanks to well-managed inventory, effective launch campaigns, and flexible sales programs.
- ☐ Online revenue reached nearly VND 5 trillion in the 10M2025, contributing 5.7% of total sales.

### Other information



# THE GIOI DI DONG

1,012 stores, including Topzone



#### **DIEN MAY XANH**

2,017 stores, including DMS



# **BACH HOA XANH**

2,370 stores



# **AN KHANG**

356 stores



# **AVA KIDs**

72 stores



# **ERABLUE** (JV in Indonesia)

158 stores



# **MOBILE WORLD INVESTMENT CORPORATION – YTD OCTOBER 2025 REPORT**

#### **BHX:**

- □ In 10M2025, Bach Hoa Xanh recorded nearly VND 38.4 trillion in revenue, up 13% YoY, with growth driven by both fresh food and FMCG categories. In October alone, revenue reached almost VND 4 trillion.
- □ In 4Q2025, while continuing to open new stores, the chain remains focused on optimizing operations and maintaining stable sales momentum to ensure operating efficiency and deliver the profit target for the year.
- □ BHX added 600 new stores in 10M2025, more than 50% of which are located in the Central region. Collectively, these new stores generated positive storelevel profit after fully accounting for direct operating and logistics costs.

# **Other chains:**

- □ An Khang reported average monthly revenue of VND 575 million per store in October 2025, marking the fourth consecutive month of growth and a notable improvement YoY. The chain continues to improve store-level performance with the aim of contributing profit to the Group.
- □ AvaKids delivered double-digit revenue growth in 10M2025, with average monthly revenue per store reaching VND 1.8 billion. The chain has achieved company-level profitability and and is targeting higher operating efficiency.
- □ EraBlue recorded more than 70% YoY revenue growth in 10M2025. The chain currently operates 158 stores, exceeding the full-year target of 150, and has achieved company-level profitability with continued improvement across key financial metrics.

### **DISCLAIMERS:**

- The information in this report has been collected from various sources and has not been audited, with no guarantee of completeness or absolute accuracy.
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