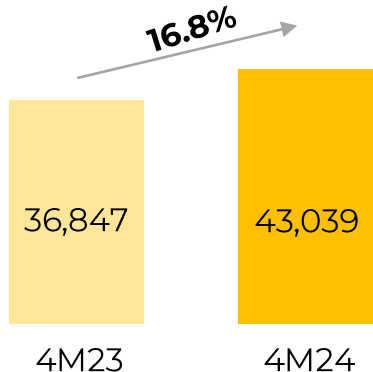




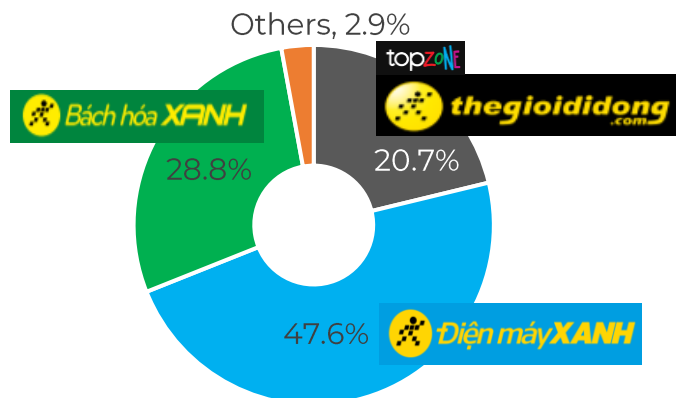
## Net revenue (VND billion)



**34%**

2024 Net revenue target of VND125,000 billion **was completed**

## Revenue breakdown



## Other information



### THE GIOI DI DONG

1,071 stores, including Topzone



### DIEN MAY XANH

2,184 stores, including DMS



### BACH HOA XANH

1,696 stores



### AN KHANG

526 stores



### AVA KIDS

64 stores



### ERABLUE (JV in Indonesia)

56 stores

## • TGDD and DMX:

- The accumulated revenue in 4M2024 reached VND29.4 trillion, up 8% YoY.
- In April alone, the two chains' total revenue reached about VND8 trillion, up 25% MoM, due to high demand for air conditioners and cooling appliances amid the hot season. Besides weather factors, this growth also comes from (i) a sufficient supply of goods ensured for the hot season with a complete product portfolio, (ii) attractive promotional programs, and (iii) proactive management of delivery and installation resources.
- Online revenue in 4M24 was VND4.7 trillion, accounting for 16% of the two chains' total sales.



- **BHX:**

- In the first 4 months of 2024, BHX's accumulated sales reached VND12.4 trillion, surged 43% YoY.
- In April alone, BHX's revenue was VND3.2 trillion, marking a 6% increase MoM, thanks to the strong spending during holidays. The average revenue per store reached about VND 1.9 billion.

**DISCLAIMERS:**

- *The information in this report has been collected from various sources and has not been audited, with no guarantee of completeness or absolute accuracy.*
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